

Yashshvi Sharma

5 Years 2 Months Overall Experience

Innovative and mission-driven strategy leader with 5+ years of experience driving educational transformation, digital innovation, and organizational growth across non-profit and academic sectors. Former Head of Strategy & Operations at Tuito International School with expertise in scalable educational initiatives, digital engagement, and youth mentorship. Proven strength in social impact leadership, stakeholder management, and results-driven execution. Passionate about inclusive community development and sustainable change in the education ecosystem.

Industry

- Education

Functional Areas

- Strategy
- Business Development
- General Management
- Entrepreneurs

Education

Indian Institute of Management Indore

Master Of Business Administration

2025 - 2026

Manipal University Jaipur

BA – Economics (Honors)

2016 - 2019

Certification

Customer Analytics

The Wharton School, University of Pennsylvania - Coursera

2023

Diploma in Marketing Management

NMIMS

2021

Accomplishment

EPGP SAC Coordinator and CR

Won 8 medals

Intra-IIM swimming competitions

Vice President

Youth Council – RBM Society, Jaipur

Ward Chief

Youth Council – RBM Society, Jaipur Oversaw COVID relief for over 1 lakh individuals

Certificate of Excellence

Rajasthan Private School Society (Top 5 out of 2100+ schools)

President

Speaker & Delegate

At international educational seminars and conferences (e.g., Oxford, IPE)

Bronze Medalist

Jaipur District Swimming Championship (50m freestyle)

Education

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Experience

Tuito International School

5 Years 10 Months

Head – Strategy and Operations

Jun' 19 - Mar' 25

- Developed growth, pedagogy, and branding strategies to reposition the school's market presence.
- Digitized complete school operations during COVID, including academic and financial systems.
- Enhanced SEO and digital campaigns to increase admission inquiries by 25%.
- Introduced career mentorship and psychometric testing for 200+ students.
- Reduced staff attrition by 85% through employee-centric HR initiatives.
- Improved school rating from <3 to 4.5 in 6 months via outreach & grievance redressal.
- Led event participation and policy dialogues in the education sector.