



Yashshvi Sharma

5 Years 2 Months Overall Experience

Innovative and mission-driven strategy leader with 5+ years of experience driving educational transformation, digital innovation, and organizational growth across non-profit and academic sectors. Former Head of Strategy & Operations at Tuito International School with expertise in scalable educational initiatives, digital engagement, and youth mentorship. Proven strength in social impact leadership, stakeholder management, and results-driven execution. Passionate about inclusive community development and sustainable change in the education ecosystem.

Industry

Education

Functional Areas

Strategy

Business Development

General Management

Entrepreneurs

Education

Indian Institute of Management Indore
Master Of Business Administration
2025 - 2026

Manipal University Jaipur
BA – Economics (Honors)
2016 - 2019

Certification

Customer Analytics
The Wharton School, University of Pennsylvania - Coursera
2023

Diploma in Marketing Management
NMIMS
2021

Accomplishment

EPGP SAC Coordinator and CR

Won 8 medals
Intra-IIM swimming competitions

Vice President
Youth Council – RBM Society, Jaipur

Ward Chief
Youth Council – RBM Society, Jaipur Oversaw COVID relief for over 1 lakh individuals

Certificate of Excellence
Rajasthan Private School Society (Top 5 out of 2100+ schools)

President

Speaker & Delegate
At international educational seminars and conferences (e.g., Oxford, IPE)

Bronze Medalist
Jaipur District Swimming Championship (50m freestyle)

Education

Indian Institute of Management Indore

Master Of Business Administration

2025 - 2026

Manipal University Jaipur

BA – Economics (Honors)

2016 - 2019

Experience



Tuito International School

5 Years 10 Months

Head – Strategy and Operations

Jun' 19 - Mar' 25

- Developed growth, pedagogy, and branding strategies to reposition the school's market presence.
- Digitized complete school operations during COVID, including academic and financial systems.
- Enhanced SEO and digital campaigns to increase admission inquiries by 25%.
- Introduced career mentorship and psychometric testing for 200+ students.
- Reduced staff attrition by 85% through employee-centric HR initiatives.
- Improved school rating from <3 to 4.5 in 6 months via outreach & grievance redressal.
- Led event participation and policy dialogues in the education sector.