

Hrithik Verma

6 Years 2 Months Overall Experience

Consultant with 6+ years of experience in digital transformation advisory for clients across multiple domains, translating business needs into strategic cloud solutions and comprehensive audits. Played a pivotal role in a Big 4s Microsoft partnership, delivering high-impact collaboration and innovation. Adept at presales bid solutioning, strategizing win themes, and pricing for key business RFPs, with a strong focus on stakeholder engagement and driving digital adoption for measurable business value.

Industry

- Tech Consulting

Functional Areas

- Digital Transformation
- Audits
- Cloud Consulting

Education

APJ Abdul Kalam University

B.tech (Electrical Engineering)

2014-18

Indian Institute of Management, Indore

MBA (General)

2025-26

SDA Bocconi, Università Bocconi Milan Italy

Advanced Leadership Program

2025

Certification

CSPO

Certified Scrum Product Owner

2025-27

AZ-900

Microsoft Certified: Azure Fundamentals

2021

AZ-104

Microsoft Certified: Azure Administrator Associate

2024-25

SAA-CO2

AWS Certified Solutions Architect Associate

2021-24

PL-300

Microsoft Certified: Power BI Data Analyst Associate

2024-25

Accomplishment

Best Personality Award, Capgemini (2019)

Recognized for demonstrating exceptional attitude, communication, and leadership skills, while securing the top rank during the training program and examinations.

Cloud Audit Lead, KPMG

Spearheaded a comprehensive cloud audit that enabled KPMG to earn an organizational level Microsoft Partnership

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2025

Experience

KPMG India

3 Years 3 Months

Associate Consultant

Jan' 22 - Mar' 25

Digital Transformation & Advisory

- Spearheaded cloud migration for 2 key clients as part of digital roadmap, designing and orchestrating seamless infrastructure
- Designed and executed cost efficiency tenets resulting in 9-13% reduction in operating costs, improving client profitability
- Led business growth through design of multi-cloud solutions ensuring security protocols, governance and architectural standards
- Improved performance and reliability of website and mobile app along with search engine optimization (SEO), enhancing customer experience and market visibility for an Indian aviation client.

Cloud Audits & Compliance

- Spearheaded cloud infrastructure risk assessments and SOC2 compliance for 3 critical clients as part of GRC strategy
- Recommended clients on process inefficiencies through detailed gap analysis reports and control frameworks, saving 24 Lakhs TA

Pre Sales and Client Engagement

- Drafted winning business proposals for multi-industry RFPs across Healthcare, BFS, Pharma and EdTech industry on AWS and Azure
- Collaborated with global stakeholder teams involving Sales, Automation, Database, DevOps and leadership to craft competitive service offerings and realistic delivery commitments.
- Secured high-value client engagements worth INR 70+ Lakhs with clear demonstration of project ROI and strategic value proposition

Capgemini

2 Years 11 Months

Sr Analyst

Jan' 19 - Dec' 21

- Managed and secured enterprise servers and AWS cloud accounts for a Hollywood client ensuring 99% server uptime & SLA
- Automated enterprise backup and retention policies, safeguarding critical data and reducing manual intervention by 75%
- Conducted vulnerability assessments using Brinqa, reducing average server risk score from 7 (High) to 3 (Minimal)
- Planned and executed mock disaster-recovery and business continuity Plans, achieving 100% system availability during failover tests

- Implemented Zero Trust IAM and security frameworks in AWS including encryption, network segmentation (VPC), GuardDuty, WAF to enforce granular access controls and achieving full compliance with organizational security policies.
- Configured cloud monitoring dashboards and governance tools to enable real-time visibility and proactive incident response.