

Shipra Varshney

11 Years Overall Experience

Seasoned technology professional with total 11 years of experience leading multi-disciplinary tech implementations across end-to-end SDLC. Have ~4 years of onsite experience in California (USA). Successfully managed cross-cultural teams and client engagements. Skilled in Agile/Scrum, project execution, portfolio management, risk mitigation, and stakeholder communication, consistently delivering ROI-focused outcomes within strict timelines. A strategic thinker and collaborative leader with strong analytical and communication skills. Passionate about visual thinking—an avid doodler who uses creativity to bring clarity and spark innovation in today's dynamic world.

Industry

- IT/ITES
- Technology Consulting

Functional Areas

- Digital Transformation
- Technology Consulting
- Technology Strategy
- Client Engagement
- Scrum Master
- Life Sciences

Education

IIM Indore

MBA

2025-26

Vishveshwarya Institute of Engineering and Technology

Bachelor of Technology (Information Technology)

2009-13

Certification

McKinsey Forward Learner

Completed McKinsey's global learning program focused on mastering adaptability, structured problemsolving, impactful communication, and resilience for future-ready professionals

2025

KPMG Lean Six Sigma Green Belt

Certified in data-driven process improvement through KPMG's Lean Six Sigma Green Belt program, focusing on eliminating inefficiencies, reducing variation, and driving operational excellence using DMAIC methodology.

2025

CSPO - Certified Scrum Product Owner

Certified in Agile product management, with expertise in defining product vision, managing product backlogs, and maximizing value delivery through Scrum practices.

2025

Salesforce Certified Associate

Validated foundational understanding of the Salesforce ecosystem, including CRM fundamentals, navigation, reporting, and key platform features across Sales, Service, and Marketing.

2023

SAFe (6.0) Practitioner

Certified in Scaled Agile Framework (SAFe) with capabilities in Agile Release Trains, team alignment, and enterprise-level Agile implementation.

2023

Salesforce Certified Administrator

Proficient in Salesforce administration, including user management, data security, reports, dashboards, and process automation.

2020

Appian BPM Analyst

Certified in Appian's Business Process Management platform, with skills in modeling, automating, and optimizing enterprise workflows.

2018

ITIL Foundation

Certified in IT Service Management fundamentals under the ITIL 2011 framework, with knowledge of core concepts, service lifecycle stages, and key processes for delivering efficient and aligned IT services.

2015

Accomplishment

First Position in Class 12th

Received scholarship from Mohan Lal Swaroop Trust for securing First Position in Class 12th in Kendriya Vidyalaya

First rank of the batch (~900 students) in B.Tech

Secured First rank of the batch (~900 students) in B.Tech.(1st year) by Vishveshwarya Institute of Engineering and Technology.

Best Speaker

Best Speaker at Club Level and Area level, Best Evaluator of Speech, Most Active Listener at Toastmasters International

Art/Painting Competition Winner, Doodler

Bagged awards in Art/Painting at school, college and corporate (TCS) level. Pursue creative interests through doodle art on Instagram (@doodlebyshipra).

Xcelerate Warrior and Contextual Master Awards

Awarded Xcelerate Warrior and TCS Inspire Member for learning new technologies and Methodologies. Awarded Contextual Master Award for exceptional client relations and client knowledge base

Best Team Player

Received Best Team Player Award 8 times by TCS

Best Team Award

Received Best Team Award 3 times by TCS

Event Secretary at GYANAGNI – Intercollege Tech Fest (2012)

Coordinated planning, logistics, and communication for multi-college technical events, ensuring smooth execution and high participation.

Student Coordinator at National Conference on Emerging Trends in Engineering and Technology (ETEAT-2013).

Assisted in organizing and coordinating technical sessions, managing participants, and ensuring smooth execution of conference operations.

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Experience

Tata Consultancy Services

11 Years

Assistant Consultant

Mar' 14 - Mar' 25

- Spearheaded end-to-end development and testing of key client applications using Appian BPM Suite, following Agile methodologies.
- Contributed to securing a $600K project with a leading biopharmaceutical client through active participation in negotiations
- Introduced and implemented process enhancements at TCS, leveraging GenAI to optimize efficiency and reduce costs.
- Independently managed mission-critical business partners engagements, ensuring operational continuity and stakeholder satisfaction.
- Mentored and trained new hires, accelerating onboarding and enhancing team productivity.
- Independently led Disaster Recovery (DR) exercises for several high-impact applications, ensuring compliance and operational continuity.
- Recognized as one of the most proficient team members in change management and stakeholder communication across the group.
- Sound knowledge of Drug Discovery to Development Process including Regulatory Affairs, Pharmacovigilance, Labelling of drugs
- Implemented enterprise level architecture solutions in Liquent InSight for Regulatory Submission Management Systems (FDA/EMA), FileMaker Pro, MS Word add-in to streamline Regulatory Writing, cloud platform (Citrix, AWS) ensuring compliance with regulatory standards (GxP, HIPAA etc.)
- Led IT infrastructure setup and deployment for multiple stakeholders, ensuring seamless integration and zero disruption to daily business operations.
- As a part of Support Project, involved in below activities on a daily basis:
  - Requirement Gathering, Budgeting of application enhancements; Administering Project Kickoffs/Implementation meetings
  - Drafting Monthly Status Reports and presenting them during client meeting, Giving daily/weekly updates to clients/stakeholders
  - Performing regular checks on activities for quality assurance, reports, defects, protocols and open tickets per SOPs.
  - Rendering technical support to development, test and production of applications.
  - Managing onsite and offshore activities for each release. Drafting/Updating Requirement/Design/SOP/RTMs etc docs
  - Coordinating with multiple clients, business stakeholders, vendors, infrastructure teams for requirement analysis and handing over to the technical team.
  - Monitoring different jobs and daily tickets, performing RCA and resolving issues, SLA/TAT management.