

Prasad Vijay Joshi

14 Years 5 Months Overall Experience

An accomplished IT leader with over 14 years of experience in the BFSI domain. Offering a rare blend of strategic expertise across Pre-Sales, IT Consulting, and large-scale Program Management. Proven ability to spearhead Digital Transformation initiatives that drive innovation, enhance operational efficiency, and deliver substantial business value for global clients.

Industry

- **IT/ITES**

Functional Areas

- **Digital Transformation**
- **Program & Project Management**
- **IT Consulting and Pre-sales**
- **Presales**

Education

IIM Indore

MBA

2025-26

Sinhgad College of Engineering

BE

2004-09

Certification

Google Cloud - Associate Cloud Engineer

Google Cloud Certified Associate Engineer

2023

CAL 1

Certified Agile Leadership 1 (From Scrum Alliance)

2024

CSP-SM

Certified Scrum Practitioner- Scrum Master Track (From Scrum Alliance)

2019

ACSM

Advanced Certified Scrum Master (From Scrum Alliance)

2019

CSM

Certified Scrum Master (From Scrum Alliance)

2015

PMP

Project Management Professional (From Project Management Institute)

2023

PMI-ACP

Agile Certified Practitioner (From Project Management Institute)

2020

ICP-ACC

ICAgile Certified Agile Certified Coach

2018

ICP-ENT

ICAgile Certified Enterprise Agile Coaching

2022

ICP-CAT

ICAgile Certified Coaching Agile Transitions

2022

Kanban

Team Kanban Practitioner by Kanban University

2022

LeSS

Certified LeSS (Large Scale Scrum) Basics

2021

Accomplishment

Infosys AFE Award

Award for Excellence for best project delivery and client satisfaction

RISE Award

Award for top performers in the area of Digital Transformation

Infosys Platinum Club Member

Part of club which consists of top 1% performers in Infosys depending on Digital Quotient and consistent high rating

Education

IIM Indore

MBA

2025-26

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2004-09

Experience

Infosys Ltd.

6 Years
Lead Consultant

Mar' 19 - Mar' 25

Program and Project Management

- Played the role of program manager for a high visibility Dutch Banking transformation program having 50+ people and 8 teams; involving implementation of Salesforce, NCino and Azure
- Facilitated Stakeholder management in a multi-vendor program spread across 6 time zones and 10 locations
- Implemented track-based work optimization based on Agile POD delivery structure
- Part of innovation track (Focused on GenAI, Cloud optimization) for client; resulting in average annual savings of $2 Million
- Helped client optimize between T&M, Staff Augmentation and Managed Services models

- Created monthly reports to be submitted to Company and Bank executives

IT Consulting, Strategy & Digital Transformation

- Led 3 end to end transformation/modernization projects for leading banks
- Setup multiple Agile/DevOps COEs, circles and chapter-based structures in multiple projects enhancing knowledge management and bringing about T-Skilled teams
- Created a continuous improvement framework using principles of Lean, XP, Kanban, Kaizen
- Performed Agile, DevOps and Cloud assessments for BFSI clients to create As-Is state
- Coached & Trained 100+ Senior Executives, Managers, Product Team as part of Top-Down transformation strategy
- Designed DAD (Disciplined Agile Delivery) based frameworks, adopted SAFe, LeSS and other Scaled Agile Frameworks
- Led a team of 4 to complete a transformation for a Dutch bank consisting of 100+ teams and 1100 people
- Created roadmaps and implementation plans depending on the To-Be state and leading industry practices
- Part of advisory team working on creating strategies based on 3-pronged approach of people, process and technology

Pre Sales and Client Engagement

- Part of the core Financial Services Digital Transformation Pre-Sales Team
- Drove a revenue growth of approx. $1.5 million for a Dutch Bank through consultative pre-sales
- Created POCs and conducted demos for multiple Infosys products
- Created quarterly pipeline based on opportunity mining and customer profiling
- Expert in creating operating and governance models, drafting success stories
- Played the role of Package Integrator collaborating with Sales and Technical teams for large deal (>$50M) proposals
- Worked on multiple Digital Transformation RFIs & RFPs for BFSI clients

Zymr Systems Pvt. Ltd

8 Months

Scrum Master

Jul' 18 - Mar' 19

- Established Agile adoption framework helping teams transition to Scrum in 4 -6 months
- Spearheaded Agile transition for 3 teams improving time to market by 15% and customer satisfaction from 2 to 4.1
- Coached 4 teams (Scrum Masters, Product Owners) on Agile & Scrum values and facilitated continuous improvement

Reliance Jio Infocomm Ltd.

11 Months

Deputy Manager

Jul' 17 - Jun' 18

- Played the role of RTE (Release Train Engineer) by facilitating PI (Program Increment) for 1 ART consisting of 7 teams (73 people) resulting in 20% improvement in predictability and 30% more value delivery
- Coached Scrum Masters for better coordination resulting in faster average impediment resolution times
- Conducted training for team members, managers and stakeholder on Agile, Scrum, JIRA, Confluence on efficient ways of working and usage of tools
- Implemented multiple Lean, DevOps, Agile practices resulting in 25% lesser lead time

FIS Global Business Solutions India Pvt. Ltd

1 Year 10 Months

Senior Engineer-QA

Sep' 15 - Jul' 17

- Played the role of Scrum Master for the team
- Improved velocity for Scrum team by 25% leveraging Scrum, Kanban, XP, Lean and other frameworks
- Helped Product Owner in maximizing value delivered by continuously working with the team to refine the backlog and ensuring on time delivery and reducing overall feature delivery timelines by 30%
- Improved CSAT score from 6.3 to 8.4 via continuous feedback loops and mood monitor reports

Yardi Software India Pvt. Ltd.

4 Years 11 Months

Senior Specialist I-QC

Oct' 10 - Sep' 15

- Developed 200+ automation test scripts, achieving 85% test coverage and reducing regression testing time by 60%
- Integrated Selenium with Jenkins for CI/CD improving defect detection by 30% and ensuring 95% defect resolution.
- Built a POM framework with Java and Maven, cutting script maintenance by 45% and reducing manual efforts by 25%