

Himanshu Mittal

10 Years 1 Month Overall Experience

MBA Candidate at IIM Indore and IIT Dhanbad alumnus with 10+ years of experience across EdTech and IT consulting. In EdTech, contributed to center launches, digital product rollouts, and operational initiatives that improved organizational effectiveness. In IT consulting, supported large-scale transformation projects and managed stakeholder requirements across global teams. Recognized for problem-solving, product mindset, and cross-functional leadership in delivering strategic and operational results.

Industry

- IT
- Edtech

Functional Areas

- Product Management
- Stakeholders Management
- Operations & Process Excellence
- Strategy & Planning

Education

Indian Institute of Management, Indore

MBA (General)

2025-26

IIT (ISM) Dhanbad

Btech (Electronics & Communication Engineering)

2010-14

Certification

CSPO

Certified Scrum Product Owner

2025

Lean Six Sigma Green Belt KPMG

Earned globally recognized Lean Six Sigma Green Belt certification, demonstrating expertise in process optimization, quality improvement, and data-driven problem-solving methodologies.

2025

Accomplishment

IIT-JEE 2010 Qualified

Placed in the top 2% of 5 lakh+ candidates in India,Äôs premier engineering entrance exam.

KVPY Scholarship Finalist

Achieved finalist status among top 500 science scholars nationwide, shortlisted by IISc Bangalore.

All India Robotics Competition Winner

Won 1st prize among 80+ national teams at Mechathlon 2010 for Manual Robotics design and execution.

Kartavya NGO Social Leadership

Led education initiatives for slum children, increasing school enrollments and academic access in underserved areas.

IIM Indore Placement Committee Member

Collaborated with 10-member team as part of IIM Indore Placement Committee, organizing recruitment initiatives, resume workshops, and mock interviews for the EPGP cohort.

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Experience

Unacademy

1 Years
Senior Educator

Mar' 24 - Mar' 25

- Played a key role in the go-to-market strategy for the Pune center launch, collaborating with sales and admissions to enroll **1,000+ students** in the first trimester and capture **40% regional market share**.
- Built and led a team of **22 educators**, implementing performance reviews and mentorship to ensure high-quality academic delivery for the new center.
- Enhanced the hybrid learning product by implementing a class recording system, achieving a **4.3/5 NPS rating**.
- Owned the end-to-end student lifecycle, analyzing performance data to launch a targeted mentorship program that decreased student churn by 10%.

Education Consulting (Bakliwal Tutorials (Pune), PACE IIT (Pune))

1 Year 6 Months
Academic Consultant

Jul' 22 - Oct' 23

- **Led** development of gamified app (STEPapp), scaling adoption to **8,000+ learners** and improving retention by **25%**.
- **Collaborated** with tech teams to enhance user experience and analytics, driving a **20% increase in engagement**.
- **Executed** enrollment growth strategies through demos and counseling, adding **1,500+ students annually**.
- **Streamlined** academic operations with digital timetabling and workflows, reducing **scheduling conflicts by 90%**.
- Partnered with the product team for **'stepapp'**, a gamified learning platform, translating educator needs into user stories that shaped the product roadmap and resulted in a **90% average module completion rate**, proving high product usability.

Aakash Byju’s

7 Months
Senior Lecturer

Nov' 21 - Jun' 22

- **Spearheaded** hybrid education model at Delhi center, transitioning **students** to blended format with **95% adoption**.
- **Trained** and onboarded **150+ faculty members** on hybrid teaching tools, establishing digital delivery standards

Allen

2 Years, 9 Months
Lecturer

Mar' 19 - Nov' 21

- As a core member of digital transformation team, partnered with product and engineering to define user requirements for a new learning platform, successfully scaling it to 1.5 lakh students in 6 months.

- Mentored and taught over **5,500 students** for highly competitive (<1% acceptance rate) engineering entrance exams.
- Designed innovative problem-solving strategies and a learner-centric curriculum that achieved a **98% student satisfaction rating**.

FIITJEE

1 Year 6 Months
Assistant Professor

Sep' 17 - Feb' 19

- **Delivered** targeted academic programs for **600+ JEE aspirants**, contributing to placements at IITs and BITS.
- **Designed** revision workshops and exam strategies that improved **student performance in national rankings**.

Tata Consultancy Services

3 Years
System Engineer

Jun' 14 - Jun' 17

- **Delivered mission-critical solutions for global BFSI clients**, contributing to modernization of financial systems and ensuring compliance with international standards.
- **Collaborated with cross-cultural teams across India & Europe**, gaining early exposure to global delivery models and stakeholder management.
- **Aligned business requirements with technical implementation** for large-scale banking projects, strengthening my problem-structuring and analytical skills.
- **Recognized for performance in complex client projects**, which honed my adaptability, attention to detail, and foundation in structured execution.