

Harshit Arora

5 Years 7 Months Overall Experience

Experienced business consultant with 5.7 years of success driving transformation and performance improvement for leading oil & gas clients. Petroleum engineering graduate with a strong foundation in digital strategy, operations, and stakeholder engagement. Proven ability to deliver value through data-driven insights and effective change management. Deeply passionate about sustainability and ESG, currently pursuing an MBA to transition into strategic roles at the intersection of energy, technology, and sustainable business.

Industry

- Energy
- Oil & Gas

Functional Areas

- Stakeholder Engagement
- Project Management & Delivery
- Sustainability
- Green Transition
- Process-Improvement
- Digitization

Education

IIM Indore

Master Of Business Administration

2025-26

UPES, Dehradun

BTech. Applied Petroleum Engineering

2015-19

Certification

Accomplishment

Special Recognition Award

Awarded client Extraordinaire Special Recognition Award by EY for maintaining excellent client relations by creating value.

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Experience

Ernst & Young LLP (EY)

8 Months

Business Consulting

Jun' 24 - Apr ' 25

- Conducted process evaluations for major Oil & Gas clients across various verticals like Natural gas distribution, CBG (Compressed biogas), Revenue Recognition, CSR (Corporate Social Responsibility).
- Implemented digitization and interlinking of several process in client software like SAP/SAP4HANA to improve overall process efficiency.
- Identified critical gaps in processes and policies thereby saving potential yearly revenue loss of INR 30 lacs and collaborated with stakeholders to implement solutions.
- Delivered and presented detailed reports and executive summary on process improvements and identified inefficiencies to stake holders and senior management, ensuring transparent communication and informed decision making.

IRM Energy Limited

4 Years 7 Months

PNG Operations and Maintenance

Mar' 18 - Feb' 22

- Managed multiple Gas Sales and Transmission Contracts for gas withdrawal. Moreover, calculated positive and negative imbalances and simultaneously coordinated for the settlement.
- Estimated APM and RLNG consumption requirements for based on customer requirements across all the sections like industrial, commercial, CNG and domestic.
- Identified around 200 Industrial Customers in the assigned geographic area and onboarded multiple industrial and commercial customers which increased the gas sales volume by multiple folds in the GA.
- Performed Gas Reconciliation for a GA. It included calculation of line pack volumes, total gas sales, gas intake and gas loss. Prepared dashboards to assist management in better decision making.
- Collaborated cross-functionally to map and digitize key operational processes by integrating them with existing company software, resulting in a 2-day reduction in metering and billing turnaround time.